



INDIAN ENERGY EXCHANGE LTD

UNAUDITED FINANCIAL RESULTS FOR THE THIRD QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2018

New Delhi, Friday, February 8, 2019:

The Indian Energy Exchange Limited is pleased to announce the unaudited financial results of the company for the quarter & nine months ended December 31, 2018. The highlights of the performance of the Company and the power sector are as summarized below:

Particulars	Q3FY19	Q3FY18	% Change	(Amount in Rs. lacs)		
				Nine Months FY19	Nine Months FY18	% Change
Electricity Volume (MU)	13,696	11,376	20%	42,281	35,323	20%
REC Volume* (in '000)	1,197	5,471	(78%)	6,317	6,676	(5%)
Total Revenue	7,692	7,021	10%	22,632	19,321	17%
Total Operating Expense	1,490	1,222	22%	3,957	3,393	17%
EBITDA	6,202	5,799	7%	18,675	15,928	17%
EBITDA Margin	81%	83%	(197 bps)	83%	82%	8 bps
Finance Cost	6	7	(14%)	18	18	-
Depreciation & Amortization	265	297	(11%)	787	734	7%
Income Tax Expense	1,669	1,875	(11%)	5,153	5,152	-
PAT	4,262	3,620	18%	12,718	10,024	27%
PAT Margin	55%	52%	385 bps	56%	52%	431 bps
Basic EPS** (Not Annualized)	1.41	1.20	18%	4.22	3.42	23%
Diluted EPS** (Not Annualized)	1.41	1.20	18%	4.21	3.32	27%

*First ESCerts trading cycle was Sep 17 to Jan 18, 10.86 lacs certificates were traded till Dec 17, currently ESCerts trading is closed.

** In the Annual General Meeting of the Company held on 18 September 2018, the Shareholders of the Company had approved the sub-division of the nominal value of equity shares of the Company from the earlier nominal value of Rs. 10 each to nominal value of Re. 1 each, thereby keeping the paid up share capital intact, the record date for the said corporate action is 22 October, 2018. Accordingly, as required by Ind AS-33 Earnings per Share, the EPS of current and previous periods have been restated.

PERFORMANCE HIGHLIGHTS: Q3 2018-19 vs. Q3 2017-18

- Electricity segment registered total volume of 13,696 MU, up 20%, mainly, on account of increase in procurement by distribution companies.
- REC segment registered total volume of 11.97 lacs, down 78%, mainly, on account of reduction in the available inventory.



- Revenue of Rs. 7,692 lacs, up 10%, mainly, on account of increase in trade volume of electricity segment & treasury income.
- Total Operating Expense of Rs. 1,490 lacs, up 22% mainly due to increase in Technology expense, Professional fee and other expenses.
- EBITDA of Rs. 6,202 lacs, up 7%, the Company registered robust EBITDA margin of 81%.
- PAT of Rs. 4,262 lacs, up 18%, on account of strong business growth of the Company. Further, the Company registered robust PAT margin of 55%.
- Tax expense was at Rs. 1,669 lacs during the quarter, resulting in effective tax rate of 28%.

PERFORMANCE HIGHLIGHTS: 9 MONTHS 2018-19 vs. 9 MONTHS 2017-18

- Electricity segment registered total volume of 42,281 MU, up 20%, mainly, on account of increase in procurement by distribution companies.
- REC segment registered total volume of 63.17 lacs, down 5%, mainly, on account of reduction in the available inventory.
- Revenue of Rs. 22,632 lacs, up 17%, mainly, on account of increase in trade volume of electricity segment & treasury income.
- Total Operating Expense of Rs. 3,957 lacs, up 17% mainly due to increase in Professional fee, Employee Cost, CSR expense and other expenses.
- EBITDA of Rs. 18,675 lacs, up 17%, the Company registered robust EBITDA margin of 83%.
- PAT of Rs. 12,718 lacs, up 27%, on account of strong business growth of the Company. Further, the Company registered robust PAT margin of 56%.
- Depreciation was at Rs. 787 lacs, higher by 7%.
- Tax expense was at Rs. 5,153 lacs during the period, resulting in effective tax rate of 29%.

BUSINESS HIGHLIGHTS FOR 9 MONTHS FY 2018-19

- Key business highlights during fiscal 2018-19 (upto Dec'18)
 - DAM traded highest ever volume of 306 MU on 29th September, 2018 representing 8% of generation and signifying ample liquidity on the Exchange
 - Average MCP at 4.08 Rs per KWh increased 28% over 3.18 Rs per KWh in same period in previous fiscal mainly due to inadequate availability of coal with the generators and seasonal variations.
 - The purchase bids at 52,513 MU in DAM increased 22% over 43,019 MU traded in same period in previous fiscal indicating larger participation by the buyers while the sell bids at 64,212 MU increased by 17% from 54,650 MU in the same period previous fiscal.
 - DAM realized One Nation, One price on 189 days vis-à-vis 193 days in the same period previous fiscal.
 - TAM traded 1,672 MU, 44% increase over 1,164 MU in same period previous fiscal.
- 23 Solar generators comprising a capacity over 1,000 MW were registered and sold solar energy through the day-ahead market on the Exchange.



POWER SECTOR HIGHLIGHTS

- The all India installed capacity reached 349 GW (upto Dec'18) up from 334 GW in the same period in the previous fiscal, representing an increase of 4.7%
- The all India generation including renewable generation reached 1,044 BU in FY 2018-19 (upto Dec'18) up from 980 BU in the same period in the previous fiscal, representing an increase of 6.53%.
- States that registered significant increase in energy met (upto Dec'18) vis-à-vis same period last fiscal included: Odisha 15%, Bihar 16%; Andhra Pradesh 12%; Rajasthan 13%; Jharkhand 12%; Maharashtra & Gujarat 8% and Madhya Pradesh 7%
- Improved inter-state transmission network for northern and southern region led to enhanced ATC for both the regions during the year. In FY 2018-19 (upto Dec'18), the southern import was congested for only 3.4% time blocks in vis-à-vis 10.2% in FY 2017-18 while the northern import experienced congestion in 5.3% time blocks vis-à-vis 1.7% in same period previous fiscal.

ABOUT IEX

IEX is the first and largest power exchange in India. Providing an automated trading platform for physical delivery of electricity, IEX enables efficient price discovery and offers participants the opportunity to trade in electricity contracts, Renewable Energy Certificates (RECs) and ESCerts (Energy Saving Certificates). The exchange platform increases the accessibility and transparency of the power market in India and enhances the speed and efficiency of trade execution. In August 2016, the Exchange received three ISO Certifications - ISO 9001:2008 for quality management, ISO 27001:2013 for Information security management and ISO 14001:2004 for environment management. IEX is approved and regulated by Central Electricity Regulatory Commission (CERC) and has been operating since 27 June, 2008. The Exchange is now a publicly listed company with NSE and BSE. For further details, log on to: www.iexindia.com

For further details, may please contact:

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