

Company Name : Indian Energy Exchange Limited
Company Website : www.iexindia.com
Position Title : Business Development
Designation : Senior Executive/Assistant Manager
Location : Bengaluru
Qualification : B. Tech Electrical, MBA in Power Management
Experience : 2 to 5 Years

Responsibilities:

- Knowledge of power trading, power sale/ purchase, open access, power exchanges, RECs, ESCERTs, regulatory & statutory provisions etc.
- Business Development to promote Open Access across states.
- Identify and monitor OA consumers across states.
- Analysing States Tariff orders and open access regulations.
- Sound Understanding of legal/Regulatory aspects of matters related to OA.
- Execution of BD activities like Organizing workshops, conferences, events at state levels to promote OA.
- Regular interaction with State DICOMs, SLDC, Transco, Regulatory Commission, RLDC etc
- Coordinating and assisting Members / Clients on Day to Day Basis.
- Tracking power market related developments
- Key Deliverables: Develop market across states and achieve budgeted growth rate.

Good to have:

- The incumbent should have 2-5 years of experience in electricity market and related Regulations.
- Candidate should have handled Power Sales/Trading and exposure to Open Access.
- MBA in Power Management would be an added advantage.

Share CV at: careers@iexindia.com