Company Name:
Indian Energy Exchange Limited

Company website:
www.iexindia.com

Position Title:

- Manager- Strategic Alliance

Location:

- New Delhi

Qualification:

- B.Tech, MBA

Experience :

- More than 8 years of relevant Experience in Consultancy

Responsibilities:

- Primary responsibility would be take care of strategic alliances mostly in government (NTPC/REC/ SECI/PFC/ MNRE/ NITI/FoR/MoP) enterprises.
- Building network across govt. enterprises to support IEX in its strategic objectives both from the purpose of core as well as diversification.
- Building multi-level relationships with the alliances including the executive level.
- Utilising connects with alliance partners including consultants to derive synergy between governments focus & IEX objectives.
- Demonstrate ability to align the alliances to applicable strategic issues and objectives & deriving opportunities from them.
- Participate in conversations across the ecosystem to push IEX strategic objectives.
- Understanding of the issues in power sector & the power markets
- Understanding of the current & future trends in energy sector like RE, EV, storage etc.
- Connection with industry associations & other opinion makers.
- Client facing skills with pleasing personality – written & oral communication skills
- Tracking policy and regulatory developments.
- Work closely with internal teams to deliver to the expectation of the alliances.

Kindly Mail your resume to: mandeep.arora@iexindia.com